

Technical and Financial Evaluation (TFE) Committee meeting for the procurement of a coastal buoy with wind-wave-current measurements

Date	June 01, 2026	Time	11:00 – 12:00 hrs.
Facilitator	INCOIS	Venue	INCOIS AV Room
Meeting online link	https://www.google.com/url?q=https%3A%2F%2Fteams.microsoft.com%2Fmeet%2F42366614184592%3Fp%3DJn6VKqbFcXasr3Bkp2&sa=D&source=calendar&ust=1780499160000000&usg=AOvVaw3zd6Awg9oz4vhPCqeQc66f		
Scribe	B Praveen Kumar (Member-Secretary)		
Agenda of the meeting	Prebid meeting with potential vendors interested in participating in the tender		
Attendees	Sl.	TFEC Participants	Role
	1.	Dr. V. V. Sanil Kumar, Chief Scientist (Retd.), NIO	Chairman
	2.	Dr. T. Pankajakshan, Chief Scientist (Retd.), NIO	Member
	3.	Shri. B. J. Acharyula, Former Head (F&A), CDFD-DBT, Hyderabad	Member
	4.	Dr. Remya P G, Scientist-E, INCOIS	Member
	5.	Shri Devendra Kumar, Administrative Officer, Accounts and Finance Division, INCOIS	Member
	6.	Shri V Subramanyam, Administrative Officer, Purchase Division, INCOIS	Member
	7.	Dr. Aneesh Lotlikar, Scientist-F, INCOIS	Invitee
	8.	Dr. B. Praveen Kumar, Scientist-F, INCOIS	Member-Secretary
	Dr. V. V. Sanil Kumar, Dr. T. Pankajakshan and Shri. B. J. Acharyulu attended the meeting through online mode. Shri. N. Sureshkumar, member of the TFEC could not attend the meeting.		
	Vendor participants	Company Name	
1	Shri. Ambarish Upadhyay	M/s Pan India Consultants Pvt Ltd	
2	Shri. Dinesh	M/s Varya Tech	
3	Shri. Srinivasan	M/s Tridel Technologies Pvt Ltd	
All the vendor participants joined the meeting in online mode			
1. Background			
<p>The Indian National Centre for Ocean Information Services (INCOIS), Hyderabad, is mandated to provide ocean information and advisory services to diverse stakeholders. To support this mission, INCOIS maintains extensive ocean observation networks and undertakes targeted field campaigns to study key oceanographic processes. The data generated from these efforts are used to deliver accurate ocean information, enhance advisory services, and support the calibration and validation of ocean models and satellite observations.</p> <p>To further strengthen these capabilities, it is proposed to procure, deploy, and operate a coastal buoy equipped with wind, wave, and current sensors, with real-time data transmission. This system will enable high-resolution measurements of boundary layer wind-wave-current interactions, supporting both process studies and operational monitoring.</p> <p>The first TFEC met on 18/02/2026 and finalized the technical specification, scope of work, bill of material and technical terms and mode of tendering.</p>			
2. Opening Remarks and Briefing			
<p>Dr V. V. Sanil Kumar, Chairman of TFEC, welcomed all the members and vendor participants to the meeting. Further, Dr Kumar requested the member-secretary to brief the case to the committee as per the agenda. Dr B. Praveen Kumar, Member-Secretary, TFEC, briefed on the case as per the agenda elaborated in the subsequent section.</p>			




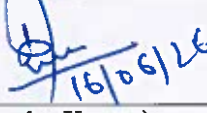

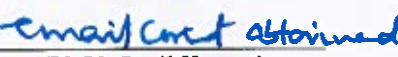


3. Discussions and Recommendations

The TFEC discussed and noted the following:

A detailed presentation covering the scope of work, list of deliverables, and the commercial terms and conditions of the tender was made to the vendor representatives. This was followed by vendor-specific queries raised by all three participating vendors, to which clarifications were provided. The details of the questions raised and the corresponding responses are included in **Annexure-1**. Based on interactions with the interested vendors and internal deliberations of the TFEC, revised conditions of the tender have been prepared and are provided in **Annexure-2**. These revised clauses supersede the corresponding clauses in the original bid document.

The TFEC recommended the following:

- The TFEC recommended for publishing the response to vendor queries, revised tender conditions as a corrigendum on GeM portal and INCOIS website.
- The TFEC recommends extending the last date for bid submission until 30 June 2026.

 (T. Pankajakshan) Member	 (B. J. Acharyula) Member
 (Remya P G) Member	 (Devendra Kumar) Member
 (V. Subramanyam) Member	
 (V. V. Sanil Kumar) Chairman	 (B. Praveen Kumar) Member-Secretary
For Kind Approval <div align="center">  Director, INCOIS </div>	

Sri DP
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